

2 Property 28 Unit Net Leased Portfolio Bronx NY

analysis

FINANCIAL ANALYSIS





ANDREW LICHTENSTEIN, INC.

(Licensed Real Estate Broker) The One Stop Real Estate Shop mercial Real Estate Sales, Corporate Finance, Mortgage Investment Bankers & Brokers 5770 Palisade Avenue Riverdale, New York 10471 www.LichtensteinRE.com AL@LichtensteinRE.com (800) 242-9888 (718) 549-5999 Fax: (866) 591-1138



\$1,000,000 PRICE REDUCTION

6.60% CAP RATE "NET LEASED NIRVANA" NEWLY BUILT 2 BRONX BUILDINGS with 28 APARTMENTS

FOR SALE: A	Seller will Accept all Cash:	\$7,500,000	Reduc	ed fron	n \$8,500,000
6.60%	Cap Rate	Proforma Cap Rate:	6.7%	6%	
5.70%	Immediate Proforma Cash on Cash ROI	6.10%	15%	= Projected Proforn	na Fulure Cash On Cash ROI (Before CC&MCI)
12.03%	True Initial Cash On Cash Return on Equity Investment Net Income PLUS Principal Reduction	12.43%		= Projected Proforma	
12.55	= GRM Gross Income Multiplier	Proforma GRM:	12.15	x RR	
\$377	= Price Per Square Foot			_	
\$267,857	= Price Per Unit				

Subject Property Addresses Being Sold, Locations and Descriptions

Property Address: City, State, Zipcode:

Block & Lot # DESCRIPTION:

596 East 170th	1232 Fulton
Street	Avenue
Bronx, NY 10456	Bronx, NY 10456
Block: 2931 Lot: 52	Block: 2612 Lot: 03

Two 4 Story Newly Built walkup Residential Buildings with a Total of 28 Apartments in the Morrisania section of the Bronx. These 2 Properties are Net Leased to 2 Entities. Fulton Avenue has 5 year initial lease terms while East 170th Street has a 10 year initial term. Both have lease Renewal Options. 2 Buildings have combined 19,918 square foot total plus an Additional 3,320SF of Air Rights available for a total of 23,238 square foot Residential as of right maximum FAR Buildable.

Property and Land Lot Size Square Feetage Zoning etc

Froperty and Land Lot Size, Square rootage, Zonnig, etc.							
Year Built:		2014	2015				
Zoning District:		R5A	Re				
E-Designation: None Historic District: None Landmark:	None						

Building Class:

Width Building Built:

Depth Building Built:

Square Footage of Building's Base Dimensions:

Width Frontage Lot Land:

Depth Deep Lot Land:

Square Footage of Land's Lot Size:

Square Footage of Land's Lot Size:	
Maximum Potential Buildable Usable Rentable Floor Area Square Feet including buildable FAR Air Rights	23,238
UNUSED BUILDABLE ADDITIONAL SQUARE FOOTAGE (Or SF Over FAR)	3,320
Projected Additional Units If Buyer Adds Unused FAR after Closing Assuming Each Unit is	750 S
TOTAL EXISTING USABLE BUILDING SQUARE FOOTAGE NOW:	19,918
Office	
8 Car Parking Spaces Total	
TOTAL Existing Building Square Footage Now:	19,929

2014	2015
R5A	R6
	-

(C1) Over Six Families Without (C1) Over Six Families Without

	es	Stores
	27	56
	64	75
	1,728	4,200
	27	56.81
	99	119.25
9,448	2,673	6,775
23,238	6,408	16,830
3,320	-430	3,750
4	-1	5
19,918	6,838	13,080
3	0	3
8	0	8
19,929	6,838	13,091

	Layout of Apartment Units and Estimated Comparable Rentals of Different Unit Sizes:						
# of Each	APARTMENT LAYOUTS:	Market Value Each Apartment Layout Comparable Quality Rental Apartments	Rooms	Baths	596 East 170th Street	1232 Fulton Avenue	Total # of Rooms
7	Studio 1 Bathroom		2.0	1.00	6.00	1.00	14
10	1 Bedroom		3.0	1.00	9.00	1.00	30
11	2 Bedroom 1 Bathroom		4.0	1.00	5.00	6.00	
28	TOTAL Apartments On Owner's Rent Roll Listed As Ren	nted With # of Rooms			20.00	8.00	88
	TOTAL NUMBER OF ROOMS	1			59.00	29.00	88.00
Layout Summary:	(8 Studios), (17/1 Bedrooms), (11/2 Bedrooms)	-					
0	# of Rent Controlled Apartments	0%	% of Total				
28	# of Rent Stabilized Apartments*	100%	% of Total	Per DHCR, No	registration on file for 1232 Fulton Ave	e, We have not seen	
0	# of Free Market Rent Decontrolled Destabilized Apartments	0%	0% % of Total				

	Financial Overview						Α	В
	Income: (as of 2/1/2018) Tenants RESIDENTIAL INCOME:	# of Units			596 East 170th Street	1232 Fulton Avenue	CURRENT ACTUAL TOTAL NOW COMBINED	Five Year Future Projected Gross Annual Income As Per Lease Agreements
28	TOTAL NUMBER OF APARTMENTS	Occupied Apartments	100%	Occupancy Rate	20	8	28	28
	ACTUAL RENTS FROM RENTED APARTMENTS NOW:	Occupied Apartments	28		\$414,000	\$183,600	\$597,600	\$617,118
	Average Rent Per Month Per Apartment: Estima	ated		_	\$1,725	\$1,913	\$1,779	\$1,837
	Residential Rent Per Square Foot Per Year	Total Residential Squ	are Footage:	19,918	\$31.65	\$26.85	\$30.00	\$30.98
	TOTAL GROSS ANNUAL RENTAL INCOME ACT	TUAL & PROJECTED A	LL SOUR	CES:	\$414,000	\$183,600	\$597,600	\$617,118
	Residential Vacancy & Collection Allowar	ice:	0%		\$0	\$0	\$0	\$0
EGI	EFFECTIVE GROSS INCOME (EGI) After V	acancy & Collection	Allowar	nce:	\$414,000	\$183,600	\$597,600	\$617,118
	EXPENSES: (Estimated Ordinary Operating	Expenses)			596 E 170th Street	1232 Fulton Avenue	COMBINED	
	NYC R.E. Transitional Net Assessment Value 2017/2018				\$1,528	\$0		
	NYC Tax Class 2 Tax Rate: 2017/2018	-			12.7180%	12.7190%	12.7190%	12.71909
	2017/2018 Real Estate Taxes				\$194	\$0	\$0	\$1
	NYC R.E. Taxable Assessment Valuation 2017/2018	2018/2019			\$411,300	\$216,794	\$628,094	\$664,87
					NO MORE 421 TAX ABATEMENT solely for the construction time frame THIS WAS ABANDONED AND NO LONGER AVAILABLE: Seller represents that taxes are \$45,000. However NYCDOF shows taxes of only \$194 with exemption. Builder prepaid that is why it shows \$0. Was vacant land previously \(\)	solely for the construction timeframe THIS WAS ABANDONED AND NO LONGER AVAILABLE: Real Estate Taxes have not changed in years before construction and same now after development \$0. Was vacant land previously.	Buyer must perform its own due diligence with regard to the real estate taxes.	
	Expenses: (As Per Seller)	-			0.45.000	007.574	070.574	004.505
	* Real Estate Taxes: Per Seller Water & Sewer:Per Seller	-			\$45,000 \$10,000	\$27,574 \$6,000	\$72,574 \$16,000	\$84,565 \$16,000
	Insurance:Per Seller	 			\$10,000	\$4,800	\$13,800	\$13,800
	Heating Fuel: Master Tenant Pays	j			\$0			\$0
	Utilities: Electricity: Master Tenant Pays				\$0			\$0
	Labor Payroll: Master Tenant Pays		-4		\$0	\$0	\$0	\$0
	Repair & Maintenance: Master Tenant Pays majority. Landle electric, servicing on demand heating units but these are br		suucture pil	unung,	\$0	\$0	\$0	\$0
	Management Fee (Estimate For New Buyer) Master Tenant		0%	,	\$0	\$0		\$0
	TOTAL ORDINARY OPERATING EXPENS				\$64,000	\$38,374		\$114,365
	Expenses Per Unit Per Year						(\$3,656)	(\$4,084
	Expenses Per Square Foot Per Year						\$5.14	\$5.74
	Expenses As Percentage of EGI						17%	19%
NOI BDS:	NET INCOME Before Debt Service (Based On The Above Information Before Capital Improvements, and pr				\$350,000	\$145,226	\$495,226	\$502,753

A)	PRICING METRICS				
	PRICE Seller will Accept All Cash	\$5,300,000	\$2,200,000	\$7,500,000	\$7,500,000
A)	A) Cap Rate: (All Cash Purchase Cash On Cash Return On Investment Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, and prepayment penalty if applicable etc.)	6.6%	6.6%	6.6%	6.7%
	GRM = Gross Rent Multiplier	12.80	11.98	12.55	12.15
	Price Per Unit	\$265,000	\$275,000	\$267,857	\$267,857
	Price Per Square Foot	\$405	\$322	\$377	\$377
В)	B) True Value To Efficient Hands On Self Managed Buyers, but All Lende	rs, Appraisers will not	value it based on th	<u>ie following</u> :	
NOI BDS:	NET INCOME Before Debt Service Annually: NOI BDS (Based On The Above Information Before Capital Improvements, and prepayment penalty if applicable etc.)	\$350,000	\$145,226	\$495,226	\$502,753
	B) Add Back Vacancy, Collection, TILC, Replacement Reserves & Management Fed	9		\$0	\$0
	B) NET INCOME CURRENT PROJECTED (Estimate Based On Above Information Before Clos	ing Costs, Capital Improvements, an	d prepayment penalty if applic	<u>\$495,226</u>	<u>\$502,753</u>
	B) Cap Rate All Cash Purchase; Cash On Cash Return On Investment (Proje Costs, Capital Improvements, and prepayment penalty if applicable etc.)	ected Estimate Based On Above Info	rmation Before Closing	6.60%	6.70%
C1)	PROJECTED POSSIBLE POTENTIAL FUTURE RESALE PROFITABILITY:				
C1)	Projected Resale Value of Property: Projected Resale Cap Rate: 5.00%			\$9,904,519	\$10,055,059
•	Projected Resale Profit: (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, Vacancy, Collection Information Defore Closing Costs, Capital Improvements, Vacancy, Costs, Capital Improvements, Vacancy, Capital Improvements, Cap	Loss, etc.)		\$2,404,519	\$2,555,059
	Projected Resale Profit Markup: (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, V	acancy, Collection Loss, etc.)		32%	34%
	Projected Cash On Cash Return on Equity Investment: (Projected Resale Profit Divided by Cash Equity Required Over Proposed Collection Loss, etc.)	Financing Based On Above Information Before Closing	g Costs, Capital Improvements, Vacancy,	128%	136%

D2)	POSSIBLE NEW FINANCING: (Subject to					
	Optional Possible PRE-APPROVED FINANCING offered					
	5 Year US Treasury Index Yield		subject to change until rate lock	ed.		
	Spread	2.00%				
	FIXED INTEREST RATE:	4.84% FIXED FOR 5 YEAR	RS WITH 25 YEAR AMORTIZATION	SCHEDULE. Personal g	uarantee required. 70%LT	V No PG.
	Amortization Schedule in Years	25			Α	В
	First Mortgage Offer Proposed by Le	nder of Mortgage Broker Andrew	v Lichtenstein, Inc.		\$5,625,000	\$5,625,00
	Loan to Purchase Price				75%	75%
NOI BDS:	NET INCOME Before Debt Service (Based On The Above Information Before Capital Improvements, and pro		\$350,000	\$145,226	\$495,226	\$502,753
2) DS:	Debt Service Principal & Interest	Payments Annually: (Projected Es	stimate Subject to Rate Lock, Changi	ng Rates, Terms, Withdra	(\$388,332)	(\$388,332
	Rate Constant: [Formula: Annual Debt Service P &				6.90%	6.90
	DSCR = Debt Service Coverage Ratio [Formula: NABDS				(1.28)	(1.2
	Debt Yield: [Formula: NABDS/Lender's Proposed First I LTV (Estimated Based on Cap Rate PROJECTED RESALE	Mortgage]			8.80% 57%	8.9 ₄
	NET INCOME AFTER DE		Proposed New Fin	ancing:	37 70	30
NOI ADS:	NOI ADS: (Projected Estimate Based On Abo				\$106,894	\$114,421
02)	Above Proposed New Financing Herein: (Projected Estimate Based On Above Information Before				\$1,875,000	\$1,875,000
	ROI: Initial Cash On Cas	sh Return on Investm	ent With Propose	d New		
02) ROI:	Financing: (Cash Flow Divided by Equity In Penalty If Applicable etc. Subject to Change & Error)	nvestment) (Projected Estimate Based On Above Inf	formation Before Closing Costs, Capital Imp	rovements, and Prepayment	5.7%	6.1%
2)Amort.	Add Back Principal Reduction An	nortization Equity Buildup:			\$118,692	\$118,69
	TRUE INITIAL TOTAL RETURN: N		N PRINCIPAL REDUCTION	N From DEBT		
02)	SERVICE: (Projected Estimate Based On Above Int Changing Rates, Terms, Withdrawal & Error)	formation Before Closing Costs, Capital Improvemen	nts, and Prepayment Penalty If Applicable, e	etc. Subject to Rate Lock,	\$225,586	\$233,113
	True Initial Cash On Cash Return	on Equity Investment: Net In	come PLUS Amortization	n Principal		
D2) ROE:	Reduction: (NOIADS Plus Amortization Principal R	Reduction) Divided by Investment) (Projected Estima	te Based On Above Information Before Clos	sing Costs, Capital	12.0%	12.4%

Highlights, Notes, Remarks, Comments, Conditions and Some Known Violations:

Property Condition: Excellent Notes, Remarks, Comments: •

<u>Highlights</u> :	Brand New 3 to 4 year old Buildings Properties are Net Leased so Minimal Operating Exper	nses for Buyer
Violations:	A Class HPD Housing Violations:	
As of Date:	B Class HPD Housing Violations:	
11/7/2017	C Class HPD Housing Violations:	
	I Class HPD Housing Violations:	
	Total Number of HPD Housing Violations:	
	# of Open DOB Department of Building Violations:	
	# of Open ECB Environmental Control Board	
	Violations:	
	# of Open Complaints:	·

Social Services Human	
Resources Admin HRA &	
NYC Homeless Services	
2 Year to 11-17-2016	
MOU Memorandum of	NYC Social Services Human
Understanding.	Resources Admin HRA MOU
They only give these out 2 year	Memorandum of
terms at a time	Understanding.
\$58/Room/Night X 54 rooms	\$56/Person/Night X 29 rooms =
= Up to \$1,143,180 gross annual	Up to \$592,760 gross annual
income	income

596 E170th Street	1232 Fulton Avenue
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0

Seller's Required Terms and Conditions of Sale: All Cash. Unconditional agreement of sale to be signed by buyer upon completion of buyer's due diligence with 10% non-refundable deposit closing in "As Is" condition, subject to any and all violations, without any contingencies except good marketable insured title at closing. Buyer must sign Broker ALl's Buyer Registration NCCFA Non-Circumvention and Conditional Andrew Lichtenstein, Inc. 1% Financing brokerage Agreement and if Buyer requires property inspection and receipt of confidential seller due diligence this shall be made available to only bona fide buyer who first submits letter of intent offer to buy satisfactory to Seller "subject to satisfactory property inspection and due diligence that includes Buyer's proof of cash funds for the required equity over proposed mortgage financing."

Contact Seller's Exclusive Broker ONLY: Andrew Lichtenstein (800)242-9888 AL@LichtensteinRE.com Do Not circumvent Broker. No site access without Broker appointment.

Cooperating Buyer's Broker will be paid 25% of the fee received from Seller by Broker ALI. (Fee Currently Set at 3%)

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	MULTIFAMILY RENT ROLL	As at 2/1/2018									
	Property Addresses Being Sold:	596 E170th Street &	1232 Fulton Avenu	ie							
	City, State, Zip:	Bronx New York 104	56								
	# Of Buildings	2									
	# of Residential Units	28									
	# of Commercial Units	0	Plus Community Fa	cility Ro	oms and	Offices					
	Total # of Units:	28									
	# of Vacant Units:	0	Vacancy Rate		0%						
	# of Occupied Units:	28	Occupancy Rate		100%						
PROPERTY ADDRESS 596 East 170th Street	TENANT NAME Community Outreach Consulting Firm, Inc	Residential CURRENT Monthly Rent NOW \$34,500.00	Description 20 Residential Apartments (9x1 bedrooms, 6 studios, 2 offices + community space)		# B A T T H H S	# R O O M S	Status (2016 NYS DHCR Rent Registration) (RC, RS, FM Decontrolled Destabilized Free Market)	LEASE INCEPTION/ MOVE IN DATE	LEASE EXPIRATION DATE	LEASE TERM/ RENEWAL OPTION 5 Year fixed rent then 2% Increase per year thereafter. At 10 year Expiration Term tenant shall quit premises or pay 20% increase of the Current Rent	MONTHLY RENT AT YEAR 5 AS PER LEASES \$35,190.00
1232 Fulton Ave	Eloise's Helping Hand, Inc	\$15,300.00	8 Residential Apartments (1 studio, 1x1 bedroom, 6x2 bedrooms)		8	29		2/1/2017	1/31/22	2% Increase per year. Five year Renewal Option with Fixed Rent Starting at \$194,838/year +2% Increase/year	\$16,236.48
2	Total	\$49,800.00	0	33	28	88					\$51,426.48

TOTAL GROSS MONTHLY INCOME:	\$49,800.00	# of Apartments of Each Layout			Rooms	Total # of Rooms	APARTMENT LAYOUTS:
TOTAL ANNUAL INCOME:	7	0	1.00	2.0	14	Studio 1 Bathroom	
	10	1	1.00	3.0	30	1 Bedroom 1 Bathroom	
Certified True and Correct to the best of my knowle	11	2	1.00	4.0	44	2 Bedroom 1 Bathroom	
•	28				88		

\$51,426.48 \$617,118



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LichtensteinRE (800) 242-9888 (718) 549-5999 Fax: (866) 591-1138 Comparable Building Comparable Building Comparable Building Comparable Building **APPRAISAL** Subject Subject Combined Comparable Building Sold Sold Sold Sold Sold BOV **Property 1 Property 2 Properties** #2 #3 #4 Addresses of Subject **TOTAL of ALL Property and** 2072 598 East AVERAGE of ALL These NEWLY Comparable Building These NEWLY 596 East Sales For Appraisal 1232 2547 Crotona 167th 2381 CONSTRUCTED Combined Package: 2 CONSTRUCTED **NEWLY** COMPARABLE COMPARABLE Properties: 596 East **871 East** 170th **Fulton** Cruger Avenue Street Belmont CONSTRUCTED BUILDINGS 170th Street and 1232 **BUILDINGS SOLD** COMPARABLE Street 217th Street **Avenue** SOLD Avenue Fulton Avenue Avenue **BUILDINGS SOLD** orough/County **Bronx** Bronx Bronz Bronx Bronx Bronx Bronz **Bronx Bronx** Bronz Bronx Bronx Bronx Bronx Bronx eighborhood Morrisania Morrisania Williamsbridge Allerton Tremont Morrisania Belmont, NW Bronx State New York **New York** New York NY NY New York New York New York ipcode 10456 10456 10467 10467 10457 10456 10458 lock & Lot # 2931-52 3074-30 2612-03 4676-3 4433-43 3095-20 2631-23 (C1) Over Six Families Without Stores; but NYC uilding Class Over Six Families Over Six Families | Elevator apartments Semi-**Over Six Families** Over Six Families Over Six Families Without Over Six Families Without shows D7-Elevator Apt Semi Without Stores (C1 Without Stores (C1) Stores (C Fire-proof with Stores Stores (C1) Without Stores (C1) Without Stores (C1) Fireproof With Stores (D7) operty Type Multifamily Multifamily Multifamily Multifamily Multifamily Multifamily Multifamily Mixed Use ate Closed 8/14/2017 3/23/2017 **Pending** FOR SALE NOW FOR SALE NOW FOR SALE NOW In Contract Now In Contract Now Approximately 1.9 stance Miles to Subject Miles/11 minutes apart from each other 0.6 2.2 Gross ACTUAL BUILT USABLE 44,833 8.967 guare Footage 12,000 10,874 13,080 6,838 19,918 9,677 6,240 6,042 \$318 Price Sold \$/PSF \$345 \$342 \$356 \$368 \$216 FOR SALE NOW FOR SALE NOW FOR SALE NOW \$268,642 Price Sold \$/Unit \$256.923 \$273.333 \$278,000 \$278,000 \$261,111 FOR SALE NOW FOR SALE NOW FOR SALE NOW \$ Land PSF=Price Sold/Land \$801 FOR SALE NOW FOR SALE NOW FOR SALE NOW \$585 \$820 \$927 \$896 \$1,076 PRICE SOLD FOR SALE NOW \$3,340,000 \$4,100,000 \$2,224,000 \$2,224,000 \$2,350,000 \$14.238.000 \$2,847,600 FOR SALE NOW FOR SALE NOW 2014 2015 2015 2016 2014 2016 2006 Year Built 3 2 2 3 11 Building Built Feet Deep Depth 75 64 75 55 65 65 84 **Building Dimensions** 56 ft x 75 ft 27 ft x 64 ft 28 ft x 84 ft 39.5 ft x 65 ft ft x ft 24 ft x 65 ft 26.79ft x 55 ft uilding Built Feet Wide Widt 56 27 56 50 24 26.79 25 39.5 Lot Size Land Area 3,556 6,926 2,637 6,926 17,779 Square Footage 5,713 5,000 2,400 2,481 2,185 ot Depth Feet 119.25 99 119.25 114.25 100 100 92.5 87.5 ot Dimensions 25 ft x 87.5 ft 56.81 ft x 119.25 ft 27 ft x 99 ft 50 ft x 114.25 ft 50 ft x 100 ft 24 ft x 100 ft 26.79 ft x 99 ft ot Wide Width Frontage Feet 58.8 27 85.8 50 50 25 24 26.79 R5A R6 R5A/R R5D R6 R5A R6 R7-1 larket Value \$914,000 \$668,000 \$1,582,000 \$501,220 \$1,008,000 \$364,000 \$527,792 \$419,694 rrent Tax Bill \$0 \$196 \$196 \$19.496 \$49.828 \$143 \$197 \$22,180

Photos						M. 14				
Residential Units	20	8	28	13	15	8	8	7	51	10
Commercial Units	3	0	О	0	0	0	o	2	0	0
Total # of Units	23	8	31	13	15	8	8	9	53	11
# of Stories	4	4	4	4	4	4	4	. 6	22	#DIV/0!
GRM Gross Rent Multiplier	13.65	13.89	13.77			13.65	13.89	13.74		
Cap Rate	6.2%	6.8%	6.48%			6.5%	6.8%	4.5%		
(A) Gross Income	\$414,000	\$180,000	\$594,000	Sold vacant	Sold vacant	\$144,000	\$180,000	\$170,988		
(C) Operating Expenses	(\$64,000)	(\$49,476)	(\$113,476)			(\$9,150)	(\$9,000)	(\$65,420)		
Net Income	\$350,000	\$130,524	\$480,524			\$134,850	\$171,000	\$105,568		
Transaction Notes										

Source: Public Records, CoStar, PropertyShark, Loopnet, etc. Notice: This is NOT an appraisal. Broker is not a licensed appraiser. This is a BOV Broker Opinion of Value using comparable sales research and appraisal methodologies to determine the broker's conclusion of what the maximum possible sales value might be in an ideal market if owner signs broker's exclusive sales agreement for broker to professionally market the property for sale.

					_	
4	Α	В	С	D	=	=
VALUATION METHODOLOGIES:	\$PSF Valuation of Subject Property: Price Per Existing Usable Square Foot Built Now Based on Actual Recent Comparable Buildings	Value of Subject Property Based on the Average Price	Value of Subject Property Based On GRM of Comparable Buildings Sold from Comparable Sales Data		CONCLUSION: Value of Subject Property Based On NEWLY CONSTRUCTED COMPARABLE BUILDINGS SOLD Average of the All These Valuation Methodologies A, B, C & D:	SELLER'S ASKING PRICE:
	SOLD Data In This Report WALKUP APARTMENT BUILDINGS ONLY (OMITTING ELEVATOR BUILDING FOR TRUE COMPARABLE DATA):	per Unit Sold data	of Newly Constructed Bronx Brick Multifamily Real Estate Attached Data Report	Subject Valuation Based On Capitalization Rate on N.O.I. SOLD: Underwritten Vacancy Allowance, Replacement Reserves & Management fee: CAP RATE Valuation Based On Comparable Most Recent Sale In Attached Data Report of		
Gross ACTUAL BUILT USABLE Square Footage:	19,918	# of Units		Newly Constructed Bronx Brick Multifamily Real Estate		Combined
		28	Gross Income if 100% occupied and collected			Package: 2
Subject Property Lot Size Land Area Square Footage:						Properties: 596
Gross Income of Combined Subject Properties :			\$594,000			East 170th Street and 1232 Fulton
Net Income Subject Property Projected				\$480,524		Avenue Bronx,
						NYC 10456
Comparable Market Value Indexes: A:\$ Per Existing Sq.Ft.; B:\$ Per Unit; E:GRM Gross Rent Multiplier; D:Cap Rate	\$353	\$268,642	13.74	4.49%		
Subject Property Appraisal BOV	\$7,027,644	\$7,521,962	\$8,163,731	\$10,696,721	\$8,352,514	\$8,152,177
	ce Per Unit at Valua	ation Conclusion:			\$298,304	\$291,149
Price Per S	quare Foot at Valua	ation Conclusion:			\$419	\$409
GRM Gross Rer	nt Multiplier at Valua	ation Conclusion:			14.1	13.7

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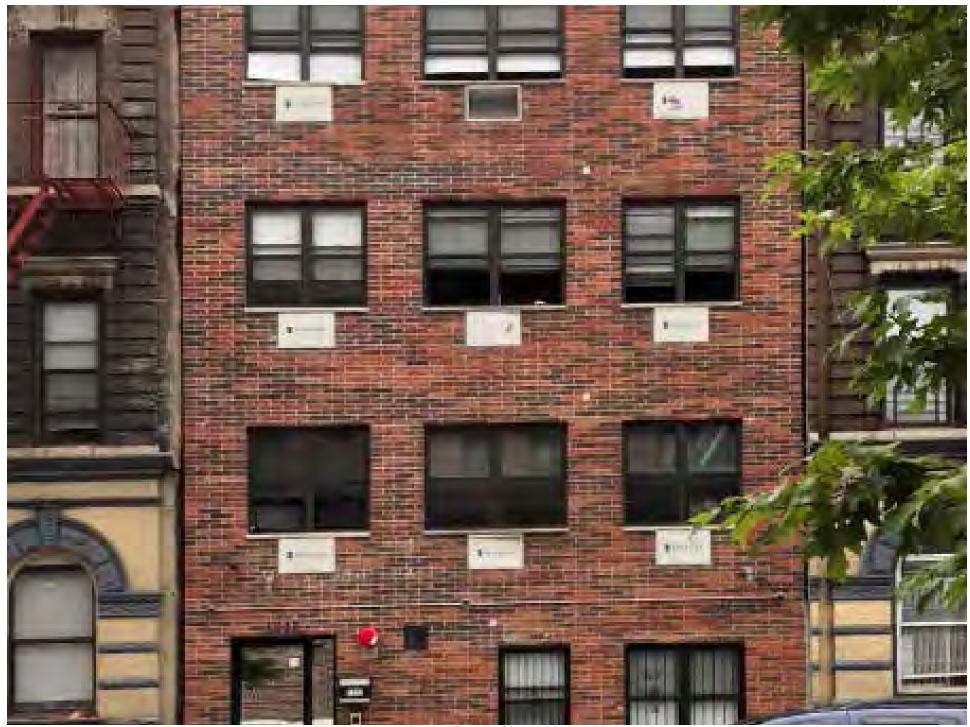
Property Introduction

LichtensteinRE is Proud to Introduce its Newest Exclusive 2 Property 28 Apartment Portfolio Package For Sale:

- 1) 596 East 170th Street
- 2) 1232 Fulton Avenue Bronx, New York City
- •Every Apartment is "Condominium Ready" & "AirBNB Ready" should future mayoral administration legalize this use as it is legal in other cities.
- Every Building Newly Constructed 2014 and 2015
- •NET LEASED NIRVANA
 Each building is net leased for relaxed passive ownership.
- •Phenomenally High Cap Rate compared with others we have sold.



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CO Number: 220408262F

This certifies that the premises described herein conforms substantially to the approved plans and specifications and to the requirements of all applicable laws, rules and regulations for the uses and occupancies specified. No change of use or occupancy shall be made unless a new Certificate of Occupancy is issued. This document or a copy shall be available for inspection at the building at all reasonable times.

A.	Borough: Bronx	E	Block Number:	02612	Certificate Type:	Final
	Address: 1232 FULTON AVENUE	ı	Lot Number(s):	3	Effective Date:	04/17/2017
	Building Identification Number (BIN): 21	27006				
			Building Type: New			
	This building is subject to this Building C	ode: 2008 C	ode			
	For zoning lot metes & bounds, please se	e BISWeb.				
B.	Construction classification:	2-A	(2	014/2008 Code	e)	
	Building Occupancy Group classification:	R-2	(2	014/2008 Code	e)	
	Multiple Dwelling Law Classification:	HAEA				
	No. of stories: 4	Height in fe	eet: 37	ı	No. of dwelling unit	ts: 8
C.	Fire Protection Equipment: Fire alarm system, Sprinkler system					
D.	Type and number of open spaces: None associated with this filing.					
E.	This Certificate is issued with the following None	g legal limit	ations:			
	Borough Comments: None					

Acadoe

Fix Chandle



CO Number: 220408262F

	Permissible Use and Occupancy											
All Building Code occupancy group designations below are 2008 designations.												
Floor From		Maximum persons permitted	lbs per	Building Code occupancy group	Dwelling or Rooming Units	Zoning use group	Description of use					
OSP		18	100	R-2		2B	RECREATION AREA					
001	001		100	R-2 U	2	2A, 2B	RESIDENTIAL LOBBY, METER ROOMS, 2 CLASS A APARTMENTS					
002	002		40	R-2	2	2A	2 CLASS A APARTMENTS					
003	003		40	R-2	2	2A	2 CLASS A APARTMENTS					
004	004		40	R-2	2	2A	2 CLASS A APARTMENTS					

THIS C.O. SHALL ALSO BE CONSIDERATE A CERTIFICATE OF COMPLIANCE UNDER SECTION 301 MDL. THE BUILDING IS DESIGNATED PURSUANT TO OPTIONAL QUALITY HOUSING. NOTE: ZONING EXHIBITS I AND III FILED UNDER CRFN 2015000118309 & 2015000118 310 RESPECTIVELY.

END OF SECTION

Allipoe

For Chandle



CO Number: 220356380F

This certifies that the premises described herein conforms substantially to the approved plans and specifications and to the requirements of all applicable laws, rules and regulations for the uses and occupancies specified. No change of use or occupancy shall be made unless a new Certificate of Occupancy is issued. This document or a copy shall be available for inspection at the building at all reasonable times.

A.	Borough: Bronx	E	Block Number:	02931	Certificate Type:	Final
	Address: 596 EAST 170 STREET	L	ot Number(s):	52	Effective Date:	02/24/2017
	Building Identification Number (BIN): 213	24542				
			Building Type: lew			
	This building is subject to this Building Co	ode: 2008 C	ode			
	For zoning lot metes & bounds, please see	e BISWeb.				
В.	Construction classification:	3-A	(2	014/2008 Cod	э)	
	Building Occupancy Group classification:	R-2	(2	014/2008 Code	е)	
	Multiple Dwelling Law Classification:	HAEA				
	No. of stories: 4	Height in fe	et : 38	ı	No. of dwelling uni	ts: 20
C.	Fire Protection Equipment: Fire alarm system, Sprinkler system					
D.	Type and number of open spaces: Parking spaces (10), Parking (3025 square fe	eet)				
E.	This Certificate is issued with the following None	g legal limita	ations:			
	Borough Comments: None					

Hayoe

Fix Chandle



CO Number: 220356380F

	Permissible Use and Occupancy											
All Building Code occupancy group designations below are 2008 designations.												
Floor From		Maximum persons permitted	lbs per	Building Code occupancy group	Dwelling or Rooming Units	Zoning use group	Description of use					
CEL			100	S-2 U		2B	LAUNDRY ROOM, METER ROOM, 10 BICYCLE PARKING 190 SQ. FT. PROVIDED					
OSP		43	100	R-2 S-2		2B	RECREATION AREA & 10 PARKING SPACES FOR RESIDENTIAL USE					
001	001	2	100	R-2 B	4	2A, 4	RESIDENTIAL LOBBY, 4 CLASS A APARTMENTS, COMMUNITY FACILITY					
002	002		40	R-2	4	2A	4 CLASS A APARTMENTS					
003	003		40	R-2	6	2A	6 CLASS A APARTMENTS					
004	004		40	R-2	6	2A	6 CLASS A APARTMENTS					
10 EXT	ERIC	R PARKING	SPACES PR	OVIDED FOR R	EDENTIAL. 10	BICYCLE PAR	KKING SPACES PROVIDED FOR RESIDENTIAL. ZONING					

10 EXTERIOR PARKING SPACES PROVIDED FOR REDENTIAL. 10 BICYCLE PARKING SPACES PROVIDED FOR RESIDENTIAL. ZONING EXHIBITS I AND III HAVE BEEN FILED UNDER CRFN#2014000179785 & 2014000179786 RESPECTIVELY.THIS CO SHALL ALSO BE CONSIDERED A CERTIFICATE OF COMPLIANCE UNDER SECTION 301 OF MDL.THE BUILDING IS DESIGNED PURSUANT TO OPITIONAL QUALITY HOUSING.

END OF SECTION

Allipoe

Fix Chandle

Borough Commissioner

Commissioner

Both of these are indeed registered with NYS DHCR.

• 1232 Fulton Avenue \$1,875 average/month currently from master lease if itemized apartment by apartment.

This building has no record of being registered with NYS DHCR. This building has NO real estate tax abatement.

 596 East 170th Street \$1,725 average/month currently from master lease if itemized apartment by apartment. This building is registered with NYSDHCR

8 apartments are registered with 2016 NYSDHCR at \$1,680 and above; therefore, these should present no problem being consistent with current itemized rents averaging \$1,725 today.

10 apartments are \$800; \$925; \$925; \$1,025; \$1,200; \$1,200; \$1,200; \$1,200; \$1,200;

2017 building was not registered with NYS DHCR

This building has NO real estate tax abatement.

From: Anthony Verrelli <a verrelli@verrellilaw.com>

Date: Thu, Nov 16, 2017 at 5:48 PM

Robert,

As to 596 East 170th Street, Bronx NY, we filed for a preliminary certificate of eligibility for 421A benefits. The preliminary certificate expires two years after issuance of the new building permit. You decided not to go forward with filing the application for a final certificate of eligibility for this property. As a result you are not obligated to file any DHCRs for this building as it's only required if you had filed the final 421A application. The 421A law creates the obligation to file DHCRs on an annual basis and under the old 421A law it's only required for as long as you have the tax abatement.

At the end of the abatement period the annual rent registrations with DHCR are no longer required. The apartments are all free market.

The same is true for 1232 Fulton Avenue, Bronx NY.

Anthony L. Verrelli, Esq. Attorney at Law 2565 Bronxwood Avenue Bronx, NY 10469 718-405-5657 averrelli@verrellilaw.com



Homes and Community Renewal

ANDREW M. CUOMO Governor

Subject Building:	1232 FULTON,	HVENUE	
_	BRONX, NEW YE	ORK 10456	
Dear Requester,		DEED - VACANT	LAND.
In response to your rec	cent inquiry,		
☐ There are no	cases on file with DHC	R's Office of Rent A	dministration for the subjec
building/apartr	egistration statements on fi	le with DHCR's Office	of Rent Administration for th
subject buildin	g/apartment.		
Our response is that a Registration has Determination is issue has been initiated.	based on a review of our rec as or has not been filed und ed only after a proceeding a	cords. It is not an Ordeder the Omnibus Housing the affected page	er and Determination indicating Act of 1983. An Order an arties an opportunity to respon
			0.4047
Certified By:	N-7- Hath (Signature)	Date:	SEP 2 9 2017
PS #17 (5/15)			



New York State Division of Housing and Community Renewal Office of Rent Administration

Registration Rent Roll Report for Registration Id Number: 227561 596 TO 600 E 170TH ST BRONX, NEW YORK 10456

Information on this report is as of September 29, 2017

The attached Registration Rent Roll report shows information on file with the NYS Division of Housing and Community Renewal (DHCR) for the above referenced building and has had it's Certification of Copy of Record signed by a certifying officer on the first and last pages of this report. The DHCR considers the entire report as having certified status.

This report was printed at the Bronx BRO of DHCR.

The apartment status section of the report indicates the reported nature of the occupancy of the apartment. The

following designations are used:

RS = Rent Stabilized
TE = Temporarily Exempt

RC = Rent Controlled

PE = Permanently Exempt

V = Vacant

VD = Vacancy Decontrolled

The effective date is the date that the apartment became subject to rent regulation as required by the Omnibus Housing Act of 1983 and is only visible on the Initial Registration Rent Roll Report.

A "W" appended to the end of the rent amount indicates that the rent amount is paid weekly instead of monthly.

An "*" prefixing the apartment number indicates that an amendment to the annual apartment registration filed by the owner has been recorded.

The filing date is the date when the registration for the apartment was received by DHCR. A "NC" in this column indicates that the filing date was not recorded on the computer file.

ADVISORY NOTE: This document merely reports the statements made by the owner in the registration(s) filed by such owner and does not reflect changes in rent occurring after April 1 of each year. DHCR does not attest to the truthfulness of the owner's statements or the legality of the rents reported in this document. Furthermore, this document does not necessarily reflect modifications to the lawful rent or other registration information as a result of orders issued by DHCR, or a finding that a registration has not been filed.

SEP 2 9 2017

CERTIFYING OFFICER

Page 23Lof 85tion: Bronx BRO



New York State Division of Housing and Community Renewal Office of Rent Administration

Initial Registration Rent Roll Report for Registration Id Number: 227561 596 TO 600 E 170TH ST BRONX, NEW YORK 10456

Information on this report is as of September 29, 2017

APARTMENT NUMBER	APT STATUS	EFFECTIVE DATE	LEGAL REG RENT	ACTUAL RENT PAID	FILING DATE	TENA	NT NAME	LEASE BEGAN	LEASE ENDS
44	RS	09/26/16	1200.00	0.00	12/20/16	VACANT			
1A	RS	09/26/16	1200.00	0.00	12/20/16	VACANT			
1B	RS	09/26/16	1680.00	0.00	12/20/16	VACANT			
10	RS	09/26/16	1680.00	0.00	12/20/16	VACANT			
1D	RS	09/26/16	2160.00	0.00	12/20/16	VACANT			
2A	RS	09/26/16	2160.00	0.00	12/20/16	VACANT			
28	RS	09/26/16	2160.00	0.00	12/20/16	VACANT			
20	RS	09/26/16	1025.00	0.00	12/20/16	VACANT			
2D	RS	09/26/16	1200.00	0.00	12/20/16	VACANT			
3A	RS	09/26/16	1200.00	0.00	12/20/16	VACANT			
3B		09/26/16	1680.00	0.00	12/20/16	VACANT			
3C	RS	09/26/16	1680.00	0.00	12/20/16	VACANT			
3D	RS	09/26/16	925.00	0.00	12/20/16	VACANT			
3E	RS	09/26/16	925.00	0.00	12/20/16	VACANT			
3F	RS		800.00	0.00	12/20/16	VACANT			
4A	RS	09/26/16	1200.00	0.00	12/20/16	VACANT			
4B	RS	09/26/16	1680.00	0.00	12/20/16	VACANT			
4C	RS	09/26/16		0.00	12/20/16	VACANT			
4D	RS	09/26/16	1680.00	0.00	12/20/16	VACANT			
4E 4F	RS RS	09/26/16	1200.00 1680.00	0.00	12/20/16	VACANT			

CERTIFICATION OF COPY OF RECORD

I am an employee of the New York State Division of Housing and Community Renewal (DHCR) and I am duly authorized by DHCR to make this certification. I certify that the foregoing is a true copy of the owner's statements made in such owner's Initial registration(s) on file with DHCR, as recorded and maintained in the computer records of DHCR, with the exception that certain information contained in such registration(s) may have been modified by DHCR for identification purposes only.

SEP 2 9 2011

CERTIFYING OFFICER

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Print Location: Bronx BRO



New York State Division of Housing and Community Renewal Office of Rent Administration

2017 Registration Rent Roll Report Effective 04/01/2017 for Registration Id Number: 227561 596 TO 600 E 170TH ST BRONX, NEW YORK 10456

Information on this report is as of September 29, 2017

LEASE LEASE ACTUAL FILING PREFERENTIAL APT LEGAL ENDS TENANT NAME BEGAN RENT PAID DATE STATUS REG RENT RENT APARTMENT NUMBER -----

NO INFORMATION FOUND FOR THIS REGISTRATION YEAR.

CERTIFICATION OF COPY OF RECORD

I am an employee of the New York State Division of Housing and Community Renewal (DHCR) and I am duly authorized by DHCR to make this certification. I certify that the foregoing is a true copy of the owner's statements made in such owner's 2017 registration(s) on file with DHCR, as recorded and maintained in the computer records of DHCR, with the exception that certain information contained in such registration(s) may have been modified by DHCR for identification purposes only.

SEP 2 9 2017

DATE

CERTIFYING OFFICER

Page 25 of 85 Print Location: Bronx BRO



DEPARTMENT OF HOUSING PRESERVATION AND DEVELOPMENT

VICKI BEEN, Commissioner

421-a Partial Tax Exemption Program

Office of Development-Division of Housing Incentives 100 GOLD STREET, NEW YORK, N.Y. 10038 (212) 863-8540

NOTICE. Seller abandoning this 421A RE Tax Abatement. Building shall

be fully taxed. Sold "as is."

Preliminary Certificate of Eligibility

Owner: EAST 170TH STREET PROPERTIES LLC

Docket #: TEO10965

Owner Address: 1725 WILLIAMSBRIDGE ROAD

BRONX, NY 10461

Address	Borough	Block	Lot	Permit Date	Construction Start Date
596 East 170 Street	Bronx	02931	0052		
				08/11/2014	08/11/2014

Total Number of Units: 20

Preliminary Initial Adjusted Monthly Rent Per Room: \$428.16

Comments: 1. 20 RESIDENTIAL UNITS + COMMUNITY FACILITY (1ST FL) & RESIDENTIAL PARKING (OFF - STREET) 2. 20 % OF UNITS ARE GEA 60% AMI

This Certificate is for construction benefits only. Upon issuance of a Final Certificate of Eligibility, this project will be entitled to: 25 Year Tax Exemption.

Based upon the information contained in the Application for Preliminary Certificate of Eligibility for Partial Tax Exemption filed ____ pursuant to Section 421-a of the Real Property Tax law and the 421-a Rules of the Department of Housing Preservation and Development issued pursuant thereto, is hereby granted this Preliminary Certificate of Eligibility for Partial Tax Exemption for the above premises, except as to those portions of the new building, if any, which are non-residential and which exceed the allowable 12% of Commercial, Community

This Certificate is conditioned upon the filing and approval of a Final Application to be submitted to the Department of Housing Preservation prior to initial occupancy (for multiple dwellings owned as a rental), and prior to the first taxable status date following the completion of construction (for multiple dwellings owned as a co-op or condo), and the submission of the temporary or permanent certificate of occupancy issued by the Department of Building as evidence of the fact that the structure was completed. It entitles the property to benefits while under construction for up to three years. It is the applicant's responsibility to complete the necessary filing in order to obtain a Final Certificate of Eligibility. This Certificate must be filed with the New York City Department of Finance immediately upon issuance.

Date of Issuance:

DEC 0 7 2016

Elaine R. Toribio

Director, Tax Incentive Programs

neighborhood

PROPERTIES NEIGHBORHOOD

• Both properties are located in The Bronx





1st Property

596 East 170th Street Property





location

PROPERTY LOCATION

• The property is located in The Morrisania Section of The Bronx. It is just around the coner to the Fulton Avenue property.





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buildings. Most of the residential real estate is

renter occupied. Many of the residences in the

Today the name is most commonly associated with the village of Morrisania, which is only a small corner of the original Morrisania. It is mostly a residential neighborhood geographically located in the southwestern Bronx. The neighborhood is part of Bronx Community Board 3. Its boundaries, starting from the north and moving clockwise are: the Cross-Bronx Expressway to the north, Crotona-Prospect Avenue to the east, East 161st Street to the south, and Webster Avenue to the west. Third Avenue is the primary thoroughfare through Morrisania. ZIP codes include 10456 and 10459. The area is patrolled by the NYPD's 42nd Precinct located at 830 Washington Avenue. NYCHA property in the area is patrolled by P.S.A. 7 at 737 Melrose Avenue in the Melrose section of

Morrisania real estate is primarily composed of apartments and renters. The average rental price in Morrisania is currently \$1,283, based on NeighborhoodScout's exclusive analysis. Morrisania is a densely urban neighborhood (based on population density) located in Bronx, New York.

Morrisania real estate is primarily made up of small (studio to two bedroom) to medium sized (three or four bedroom) apartment complexes/high-rise apartments and small apartment

Andrew Lichtenstein Inc., Licensed Broker

Morrisania neighborhood are relatively historic, built no later than 1939, and in some cases, quite a bit earlier. A number of residences were also built between 2000 and the present. Renter-occupied real estate is dominant in the Morrisania neighborhood. The percentage of rental real estate here, according to exclusive NeighborhoodScout analysis, is 99.8%. In addition, one of the really unique and interesting things about the look and setting of the Morrisania neighborhood is that it is almost entirely dominated by large apartment buildings, such as apartment complexes or high-rise apartments. 89.9% of the residential real estate here is classified as such. This puts this neighborhood on the map as having a higher proportion of large apartment buildings than 98.5% of all neighborhoods in America. Morrisania neighborhood is one of the most walkable

Demographics:

Morrisania is the New York City neighborhood with the most people with Dominican and

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neighborhoods in America.

Puerto Rican ancestry. 27.7% of this neighborhood's residents have Dominican ancestry and 22.1% have Puerto Rican ancestry.

AL@LichtensteinRE.com (800) 242-9888

the Bronx.



• Nice and Clean Street in The Morrisania Neighborhood



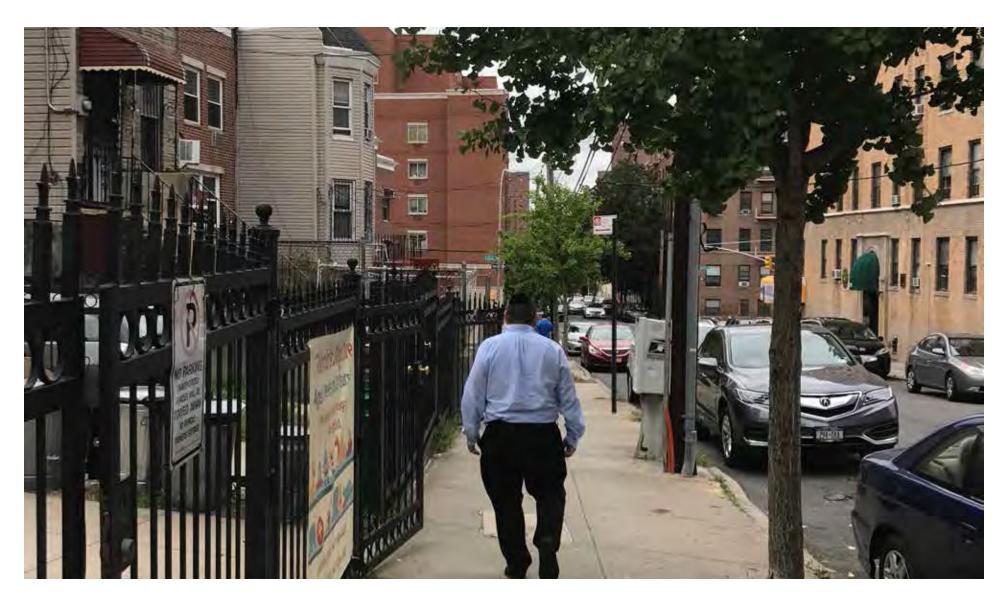


• Near a School





LichtensteinRE





Comparable Rents around the properties in Morrisania

557 E 169th St
Bronx, NY 10456
Studio
1 bath
432 sqft
FOR RENT \$1,100 /month

3rd Ave
Bronx, NY 10456
Studio
1 bath
FOR RENT \$1,400 /month

1175 Fulton Ave # 0, Bronx, NY 10456 1 bedroom 1 bathroom FOR RENT \$1,400 /month

E 168th St Bronx, NY 10456 1 bedroom 1 bathroom FOR RENT \$1,275 /month Fulton Ave
Bronx, NY 10456
1 bedroom
1 bathroom
FOR RENT \$1,250 /month

Prospect Ave
Bronx, NY 10456
2 bedrooms
1 bathroom
FOR RENT \$1,675 /month

1314 Franklin Ave FL 4TH,
Bronx, NY 10456
3 bedrooms
2 bathroom
FOR RENT \$2,270 /month

622 E 169th St # 4,
Bronx, NY 10456
4 bedrooms
1 bathroom
FOR RENT \$2,500 /month

1312 Clay Ave,
Bronx, NY 10456
4 bedrooms
1 bathroom
FOR RENT \$2,500 /month

description

PROPERTY DESCRIPTION



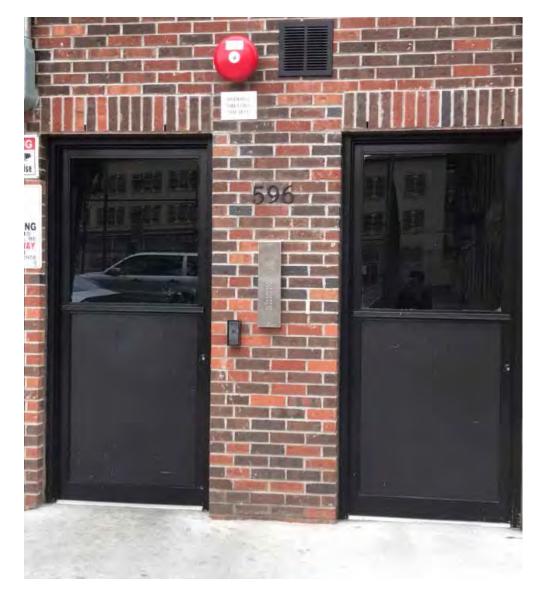


Property Overview

[<u>.</u>	
Block & Lot	02931-0052
Lot Dimensions	56.81 ft x 119.25 ft
Lot SF	6,926
	,
Building Dimensions	56 ft x 75 ft
Building SF	13,080
Building 3i	13,060
Zoning	R6
Residential FAR	2.43
Facility FAR	
rudinty 17th	4.8
Building Class	Over Six Families without Stores
	(C1)
Year Built	2014
Tear Bailt	2017
Stories	4
Residential Units	20
Currentl Tax Bill	\$196
CONTENT TO A DITT	7-00



• Entrance Door





Room to park 1 to 4 cars in front of building.





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• Back Parking Lot 6+ Parking Spaces.



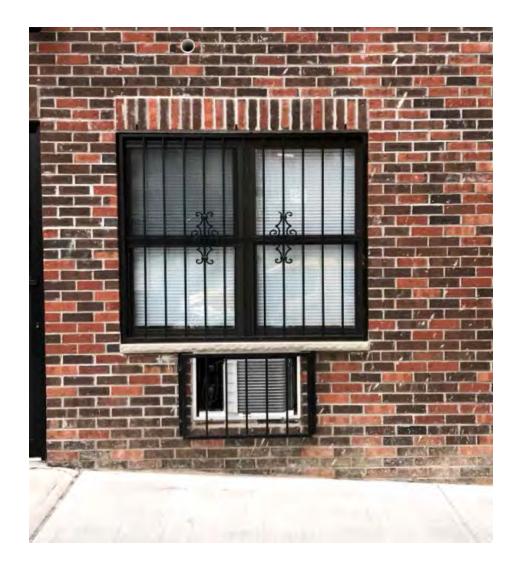


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• New Windows







• Entrance Door

Hallway



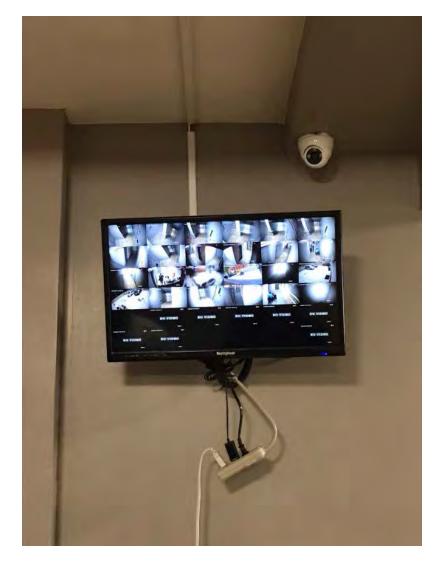




Guard Station

• Security System







Mailboxes

• Fire Alarm







Staircases

Apartment Door

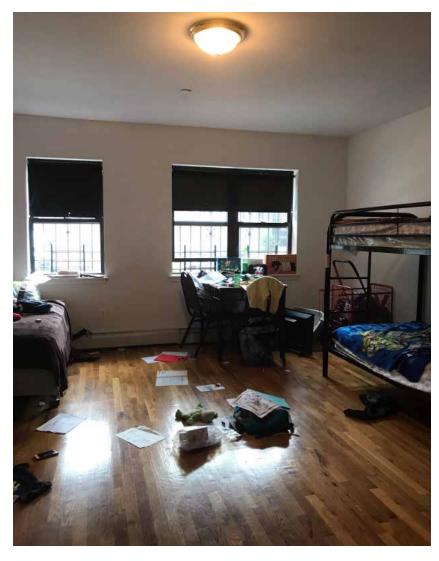


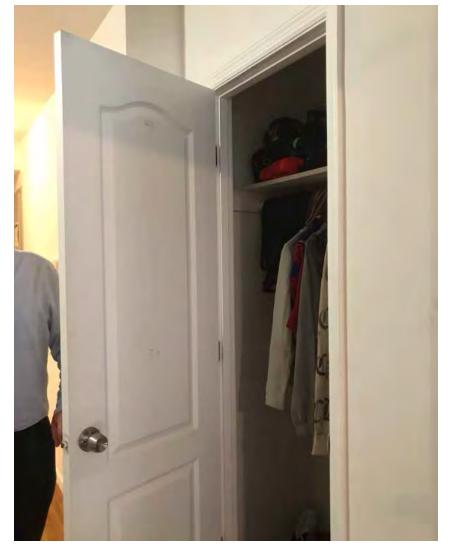




• Bedroom

Closet





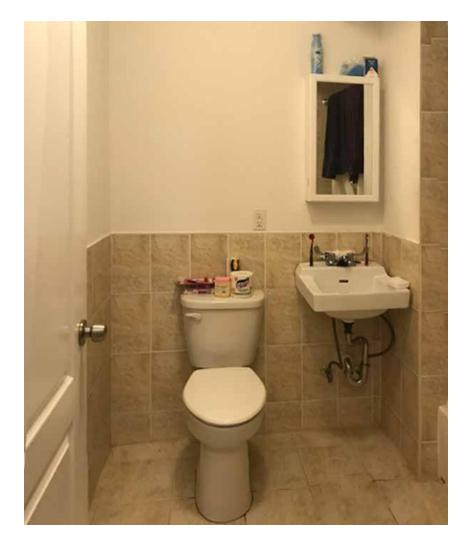
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• Kitchen

• Bathroom







• Intercom and Heat

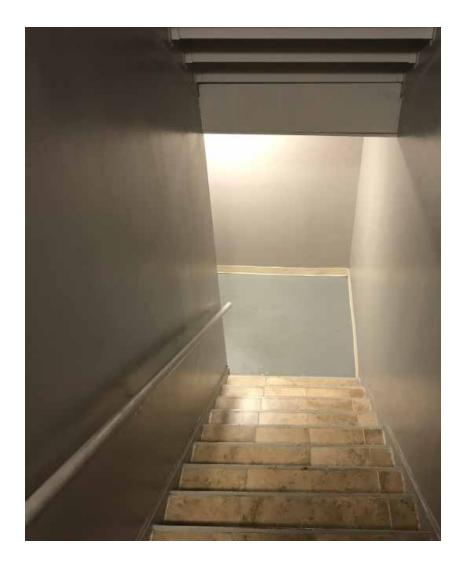
• Electrical Switches







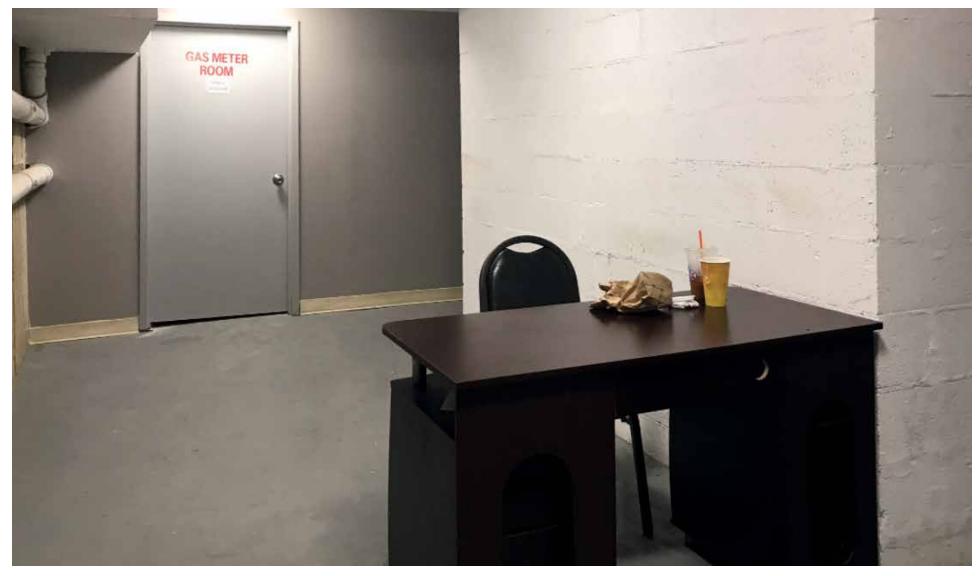
- Staircases to the Basement
- Basement Hallway







• Basement Guard Station

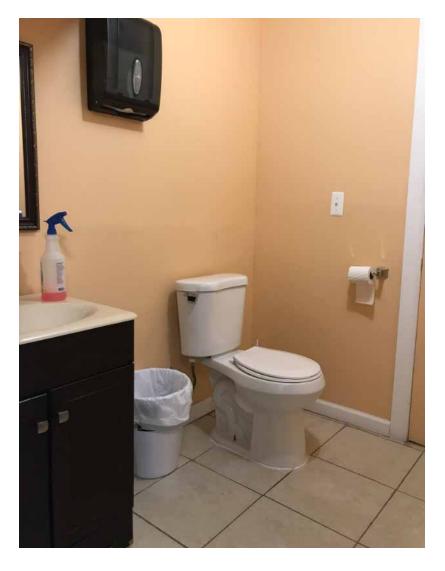




• Electric Meter Room

• Bathroom in the Basement





2nd Property

1232 Fulton Avenue Property



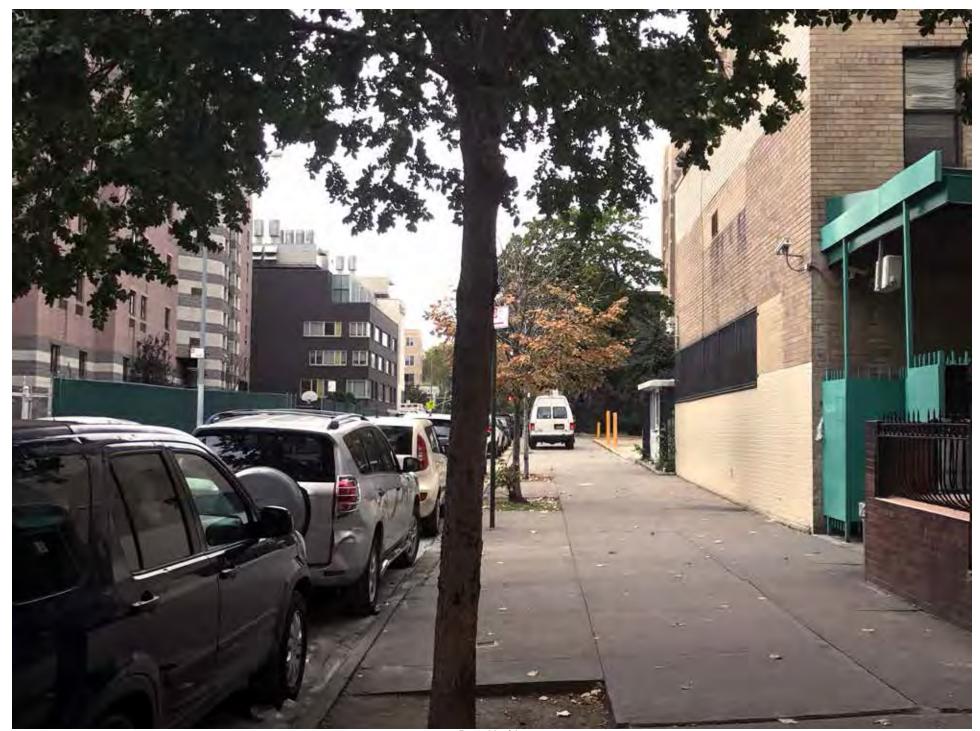


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location

PROPERTY LOCATION



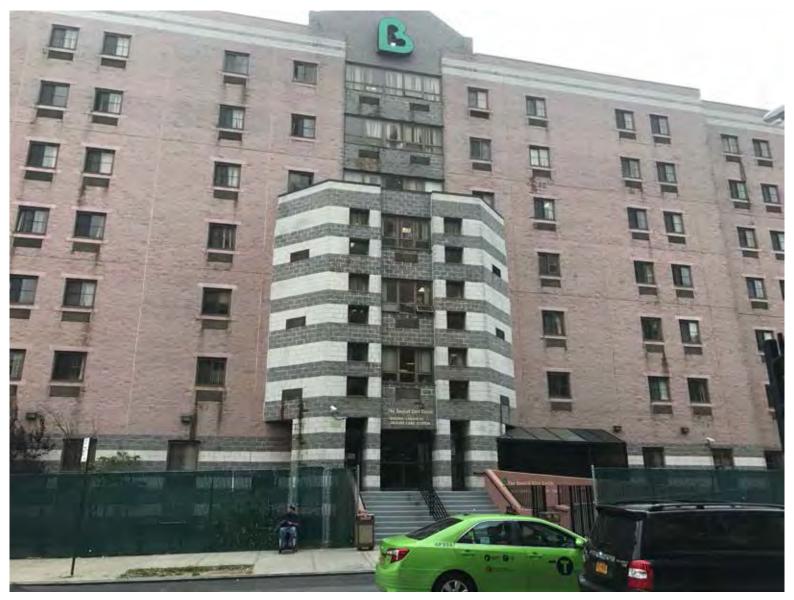


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Property Location - Fulton Avenue Property

• The property is Right Across from the Bronx Lebanon Hospital





Property Location - Fulton Avenue Property

• The property is Right Near Shopping



description

PROPERTY DESCRIPTION





Property Overview

Block & Lot	02612-0003
Lot Dimensions	27 ft x 99 ft
Lot SF	2,637
Building Dimensions	27 ft x 64 ft
Building SF	6,838
Zoning	R6
Residential FAR	2.43
Facility FAR	4.8
Building Class	Over Six Families without Stores (C1)
Year Built	2015
Stories	4
Residential Units	8
Currentl Tax Bill	\$0



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Andrew Lichtenstein Inc., Licensed Broker

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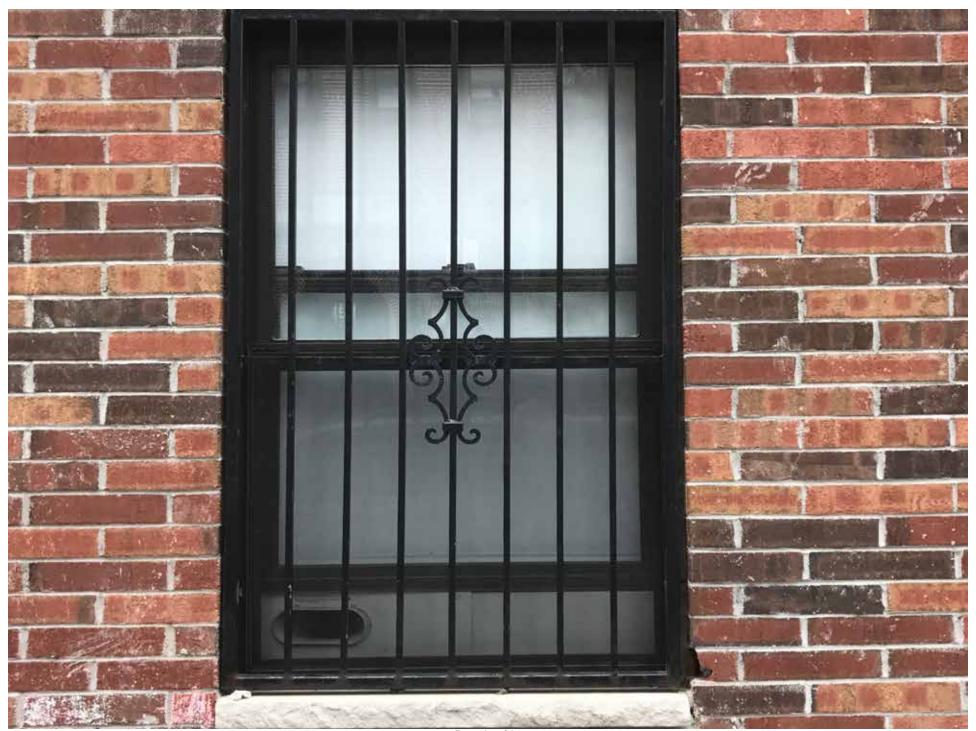
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• Entrance Door





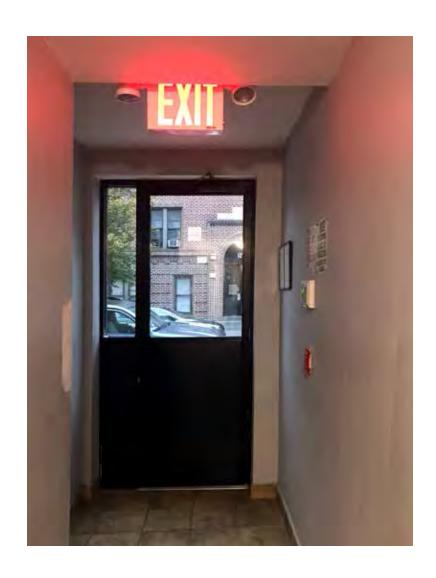


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Entrance Door

Hallway



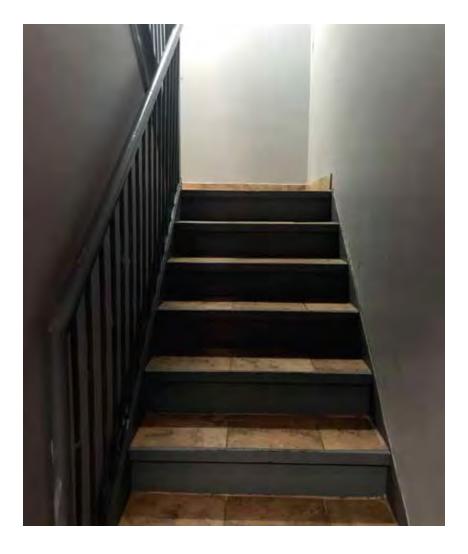




Mailboxes

Staircases







Alarm System

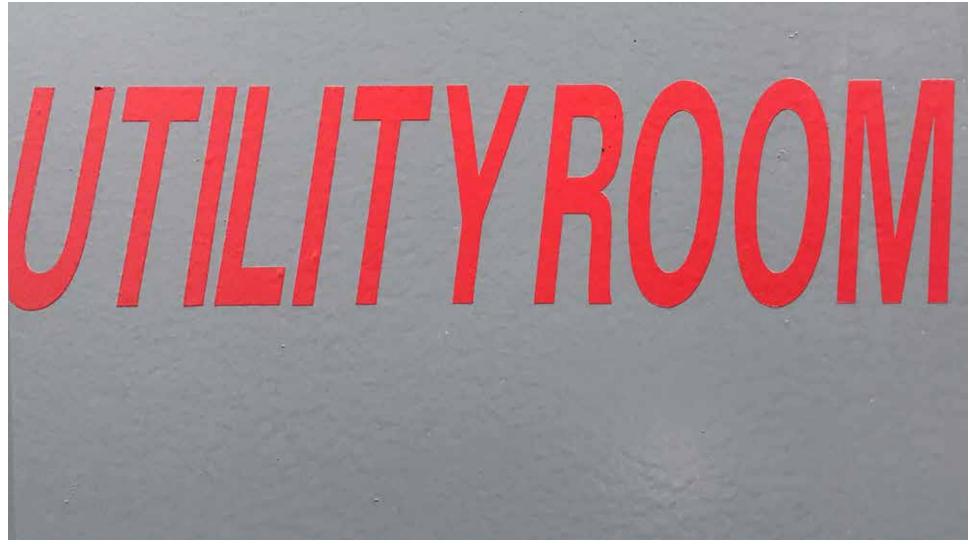
• Fire ALarm







• Utility Room





• Utility Room





• Security Cameras

• Electrical Meter Room







• Electrical Meters

Gas Meters







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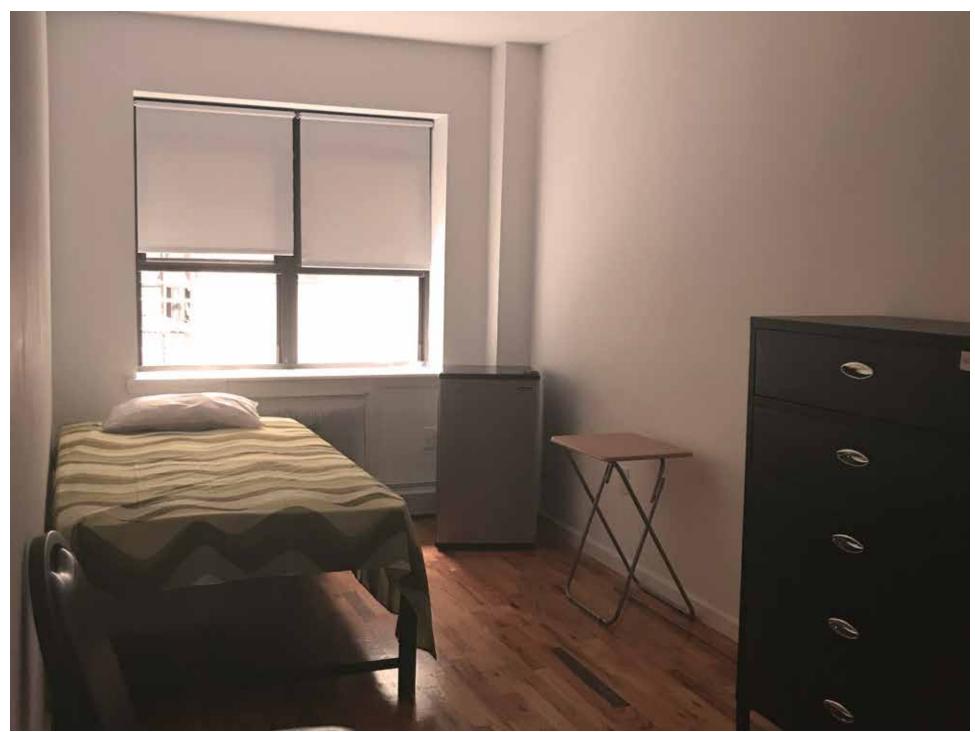


• Common Room

Kitchen







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• Bathroom

Closet





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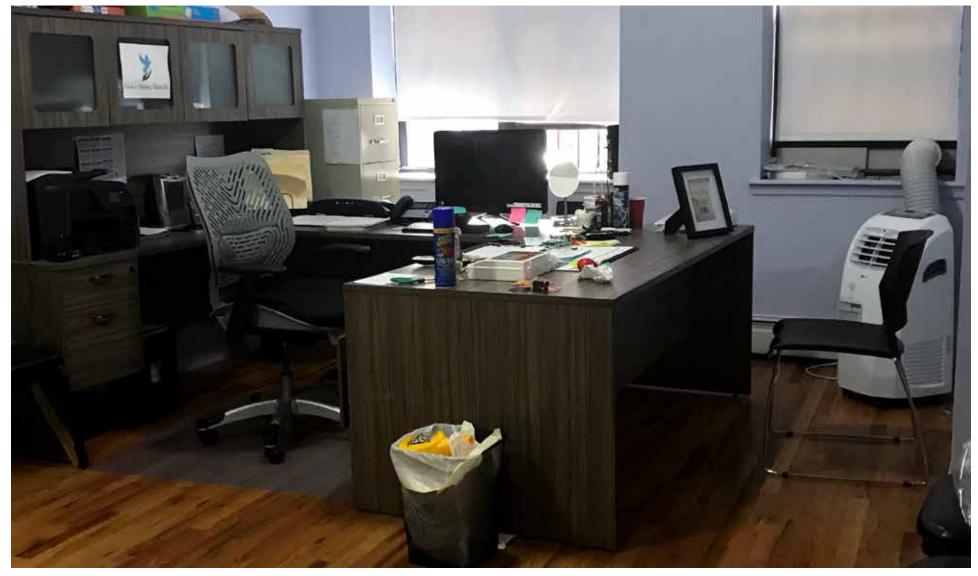
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• Office located inside one of the 8 apartments





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Closet

 Mechanical Closet providing on demand heat & hot water.







Disclaimer

Seller's Required Terms and Conditions of Sale: All Cash. Unconditional agreement of sale to be signed by buyer upon completion of buyer's due diligence with 5% to 10% non-refundable deposit closing in "As Is" condition, subject to any and all violations, without any contingencies except good marketable insured title at closing.

Buyer must sign Broker ALI's Buyer Registration NCCFA Non-Circumvention and Conditional Optional Andrew Lichtenstein, Inc. 1% Financing brokerage Agreement.

Contact Seller's Exclusive Broker ONLY:

Andrew Lichtenstein

(800)242-9888 AL@LichtensteinRE.com

Do Not circumvent Broker.

No site access without Broker appointment.



Disclaimer

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